

Rate Sheet - FY22

FY22 Proposed DTS Rates								
Service Description	FY21 Funded Rates	FY21 Current Rates	FY22 Calculated Rate	FY22 Proposed Rate	Change	FY22 Proposed Rate with COMP*	Unit	FY20 Federal Retained Earnings (Est)
IT Tier Rate								\$2.60M
Tier 1 A	\$64.29	\$62.99	\$61.46	\$61.46	-\$1.53	\$61.89	Hour	
Tier 1 B	\$75.41	\$73.88	\$71.54	\$71.54	-\$2.34	\$72.02	Hour	
Tier 2 A	\$79.49	\$77.84	\$77.13	\$77.13	-\$0.71	\$77.64	Hour	
Tier 2 B	\$91.28	\$89.36	\$88.93	\$86.93	-\$2.43	\$87.44	Hour	
Tier 3 A	\$93.70	\$91.88	\$87.62	\$91.62	-\$0.26	\$92.16	Hour	
Tier 3 B	\$102.85	\$100.66	\$99.22	\$99.22	-\$1.44	\$99.77	Hour	
Tier 4 A	\$106.38	\$104.13	\$102.23	\$102.23	-\$1.90	\$102.82	Hour	
Tier 4 B	\$115.12	\$112.64	\$113.05	\$113.05	\$0.41	\$113.63	Hour	
Master Engineer/Consultant/Specialized Skillset	SBA	SBA	SBA	SBA		SBA		
Communication Services								\$0.88M
Mobile Technician Labor	\$79.87	\$78.51	\$77.17	\$68.62	-\$9.89	\$69.09	Hour	\$0.38M
VoIP	\$33.21	\$32.93	\$30.66	\$29.97	-\$2.96	\$30.05	Line/Month	\$0.26M
Legacy Phone System			SBA	SBA		SBA		
Long Distance	\$0.0603	\$0.0601	\$0.0529	\$0.0601	\$0.0000	\$0.0602	Minute	-\$0.18M
1-800 Usage	\$0.0369	\$0.0367	\$0.0353	\$0.0285	-\$0.0082	\$0.0286	Minute	\$0.14M
Persistent Chat	\$5.27	\$5.15	\$5.90	\$5.90	\$0.75	\$5.96	User/Month	
Other Voice Services	Cost + 10%	Cost + 10%	Cost + 10%	Cost + 10%		Cost + 10%		
International Long Distance	Cost + 10%	Cost + 10%	Cost + 10%	Cost + 10%		Cost + 10%		
IP Contact Center	\$20.70	\$20.44	\$23.74	\$20.44	\$0.00	\$20.50	Core License/Month	\$0.28M
Call Management System	SBA	SBA	SBA	SBA		SBA		
Desktop Services								\$1.52M
Desktop Support	\$69.52	\$68.18	\$66.10	\$66.10	-\$2.08	\$66.54	Device/Month	\$1.14M
Adobe Pro/Sign (1)	\$1.50	\$1.50	\$1.50	\$1.50	\$0.00	\$1.50	Device/Month	
Mobile Support	SBA	SBA	SBA	SBA		SBA		
On-Call Support	Actual Cost	Actual Cost	Actual Cost	Actual Cost		Actual Cost		
Google Enterprise	\$10.65	\$10.62	\$9.45	\$9.45	-\$1.17	\$9.46	Acct/Month	\$0.30M
Software Resale	Cost + 6%	Cost + 6%	Cost + 8.1%	Cost + 6%		Cost + 6%		\$0.13M
Virtual Applications	SBA	SBA	N/A	N/A		N/A	Pool/Month	
DaaS (FY22 New)	\$0.00	\$0.00	Cost + 7%	Cost + 10%		Cost + 10%	Device/Month	
Hosting Services								\$3.84M
Oracle Database Hosting Core Model	\$1,041.19	\$1,026.63	\$951.53	\$784.81	-\$241.82	\$787.57	Core/Month	\$0.46M
Oracle Database Hosting Shared Model	\$15.74	\$15.49	\$10.55	\$10.71	-\$4.78	\$10.76	GB/Month	
SQL Database Hosting Core Model	\$554.56	\$544.44	\$444.39	\$544.44	\$0.00	\$546.43	Core/Month	\$0.49M
SQL Database Hosting Shared Model	\$10.99	\$10.79	\$11.00	\$10.79	\$0.00	\$10.84	GB/Month	
System Administration	\$322.80	\$316.24	N/A	N/A		N/A	OS/Month	\$1.77M
Processing (CPU)	\$33.27	\$33.01	\$38.49	\$38.49	\$5.48	\$38.58	CPU/Month	
Memory	\$4.99	\$4.95	\$5.76	\$5.76	\$0.81	\$5.78	GB/Month	
Storage	\$0.0704	\$0.0693	\$0.0795	\$0.0693	\$0.0000	\$0.0696	GB/Month	\$1.26M
Back-up & Archive Storage	\$0.0962	\$0.0953	\$0.1202	\$0.1100	\$0.0147	\$0.1102	GB/Month	
File-Share	\$0.0704	\$0.0693	\$0.0795	\$0.0693	\$0.0000	\$0.0696	GB/Month	
Object Storage	\$0.0168	\$0.0168	\$0.0198	\$0.0168	\$0.0000	\$0.0168	GB/Month	
Shared Application Hosting on Prem	\$51.92	\$51.92	\$59.10	\$59.10	\$7.18	\$59.10	Instance/Month	
Shared App Hosting Cloud Sys Admin	\$24.79	\$24.79	N/A	N/A		N/A	Instance/Month	
Cloud Hosting	Cost + 25%	Cost + 25%	Cost + 200%	Cost + 25%		Cost + 25%		
Other Hosting Services	SBA	SBA	SBA	SBA		SBA		
Data Center Rack Space - Full Rack	\$500.00	\$500.00	\$368.28	\$500.00	\$0.00	\$500.00	Rack/Month	
Data Center Rack Space - Rack U	\$16.67	\$16.67	\$12.28	\$16.67	\$0.00	\$16.67	Rack U/Month	
Network Services								\$3.67M
Network Services	\$52.93	\$52.48	\$55.37	\$55.37	\$2.89	\$55.51	Device/Month	\$1.55M
Network IoT	\$9.82	\$9.82	\$9.82	\$9.82	\$0.00	\$9.82	Connection/Month	
Network Services - 10 GB	\$211.72	\$209.92	\$221.48	\$221.48	\$11.56	\$222.04	Connection/Month	
Network Services - Other State Agencies	\$57.66	\$57.21	\$61.31	\$61.31	\$4.10	\$61.45	Device/Month	
Other Network Services	Cost + 10%	Cost + 10%	Cost + 10%	Cost + 10%		Cost + 10%		
Misc. Data Circuits	Cost + 10%	Cost + 10%	Cost + 10%	Cost + 10%		Cost + 10%		
Security	\$24.65	\$24.34	\$28.87	\$28.87	\$4.53	\$28.99	Device/Month	\$2.11M
Other Security Services	SBA	SBA	SBA	SBA		SBA		
Security Assessment & Remediation	See Table	See Table	See Table	See Table		See Table	See Table	
Print Services								\$0.09M
High Speed Laser Print	\$0.0465	\$0.0461	\$0.0320	\$0.0320	-\$0.0141	\$0.0322	Image	\$0.09M
Other Print Services	Cost + 10%	Cost + 10%	Cost + 10%	Cost + 10%		Cost + 10%		
Miscellaneous								N/A
DTS Consulting Charge	\$93.70	\$91.88	See IT Tier Rate Table	See IT Tier Rate Table		See IT Tier Rate Table	Hour	
Saas/Cloud Hourly	\$96.78	\$96.78	\$96.78	\$96.78	\$0.00	\$96.78	Hour	
Consultant Services	Cost + 3%	Cost + 3%	Cost + 3%	Cost + 3%		Cost + 3%	Hour	
AGRC Services								N/A
GPS Subscriptions	\$600.00	\$600.00	\$585.34	\$585.34	-\$14.66	\$600.00	Subscription/Year	
AGRC Plots	\$6.00	\$6.00	\$6.00	\$6.00	\$0.00	\$6.00	Linear Foot	
GIT Professional Labor	See IT Tier Rate Table		See IT Tier Rate Table	Hour				

*Includes only health benefits increases of 4.9%

**In some cases, the proposed rate is lower than the calculated rate due to a planned reduction in retained earnings. Please note that these reductions may be temporary, and in future years the proposed rates will be closer to the calculated break-even.

(1) Adobe Pro/Sign and Desktop will be combined in a single charge.